# PREPARING BORROWERS TO RESTART STUDENT LOAN PAYMENTS





#### **AGENDA**

- Borrower Checklist
- **Understanding Repayment Plans**
- Public Service Loan Forgiveness (PSLF)
- Avoiding Student Loan Scams
- Resources and Tools
- Q&A

## **BORROWER CHECKLIST**

Ashley Harrington U.S. Department of Education





#### PREPARE FOR STUDENT LOAN PAYMENTS TO RESTART

Final extension date for January 31, 2022

#### Steps for borrowers:

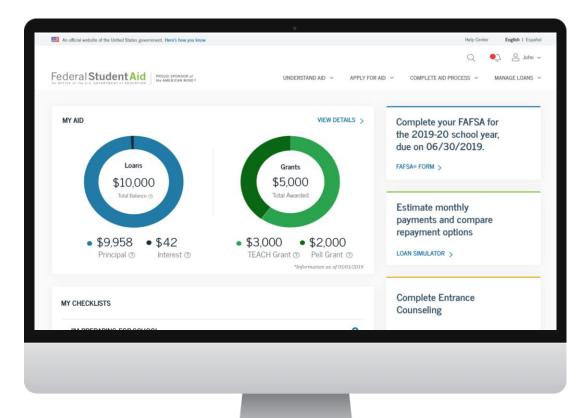
- Update their contact info with their loan servicer and at <u>StudentAid.gov</u>.
- Review their auto-debit enrollment or sign up for auto-debit for the first time.
- Make sure they are on the best repayment plan.
- Consider applying for an income-driven repayment (IDR) plan.
- Review the requirements for loan forgiveness programs, including the recent changes to Public Service Loan Forgiveness (PSLF).
- Final extension date for January 31, 2022



### PERSONALIZED DASHBOARD

#### ON STUDENTAID.GOV BORROWERS CAN:

- Update contact information
- Identify their servicer
- Identify their due date and IDR Anniversary date
- Sign up for IDR (Income Driven Repayment)
- Get detailed information about their loans and repayment history



Centralized hub for customer account information

# UNDERSTANDING REPAYMENT PLANS

Bruce Honer U.S. Department of Education

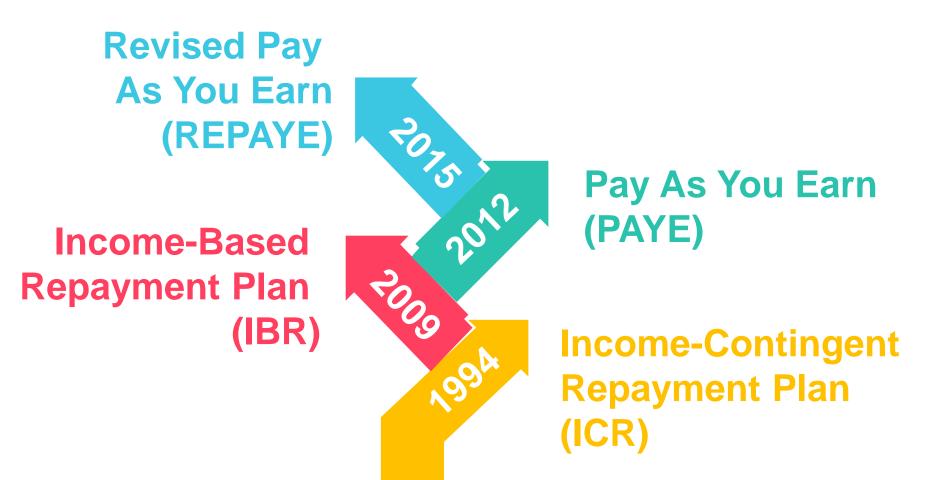




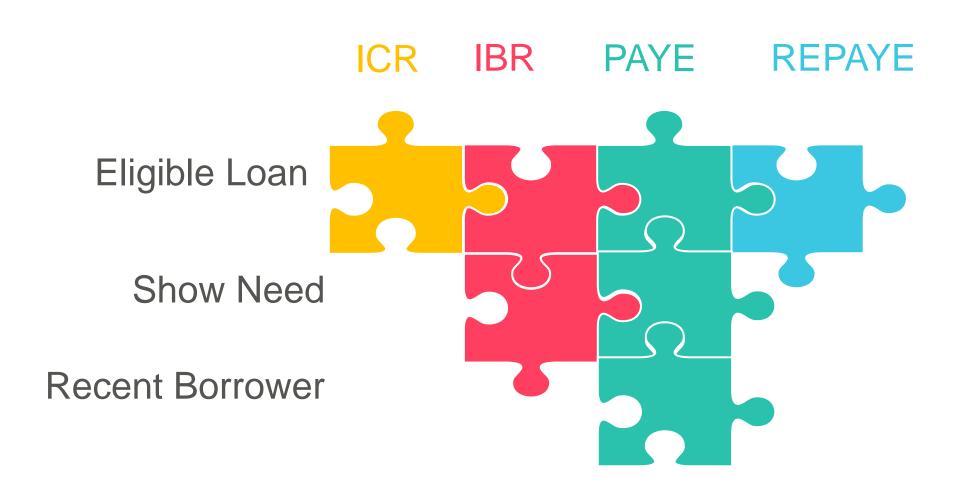
#### REPAYMENT PLANS BASED ON AMOUNT BORROWED

Repayment Plan	How Payment Amount is Determined
Standard	Payments are fixed amounts that ensures loans are paid off within 10 years
Graduated	Payments start lower and generally increase every two years to ensure the loans are paid off within 10 years
Extended	Payments can be either fixed or graduated to ensure loans are paid off within 25 years – must have a debt minimum of \$30,000

## INCOME DRIVEN REPAYMENT (IDR) PLANS

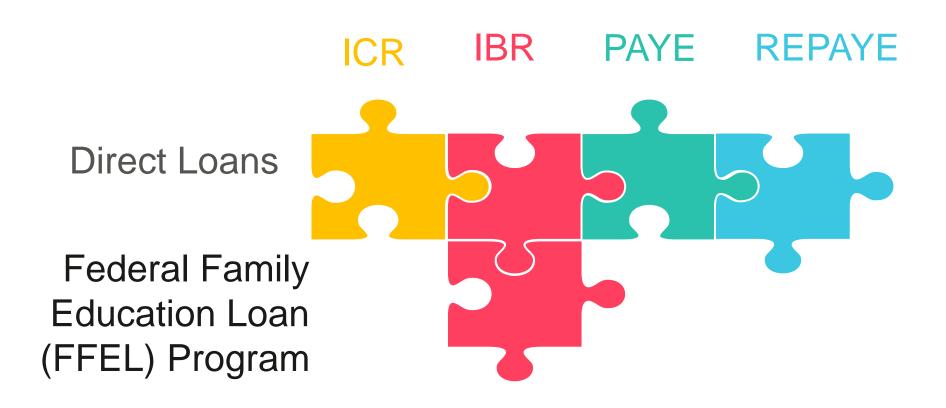


## **ELIGIBLE BORROWERS**





#### ELIGIBLE LOAN PROGRAMS





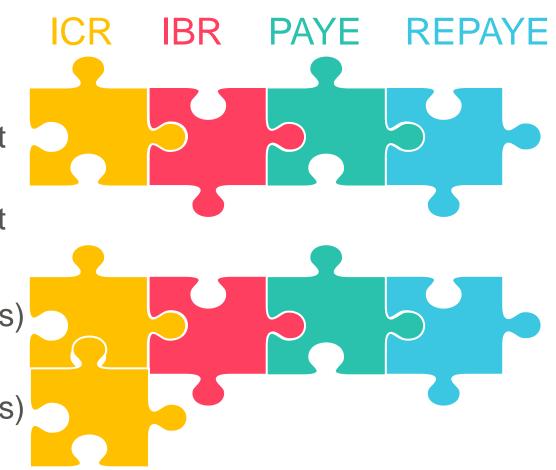
### **ELIGIBLE LOAN TYPES**

Loan received as student

Loan received as parent

Consolidation (no parent loans)

Consolidation (parent loans)



## **DISCRETIONARY INCOME**

Repayment Plan	Discretionary Income
ICR	The difference between your annual income and 100 percent of the poverty guideline for your family size and state of residence.
IBR PAYE REPAYE	The difference between your annual income and 150 percent of the poverty guideline for your family size and state of residence.

#### **PAYMENT AMOUNTS**

Most IDR plans have two formulas – for those that do, borrowers always pay the lesser of the two.

Repayment Plan	Payment Based Only on Income	Payment Based on Loan Debt
ICR	20% of discretionary income	12-year standard payment adjusted based on income
IBR	15% of discretionary income	10-year standard amount
PAYE	10% of discretionary income	10-year standard amount
REPAYE	10% of discretionary income	None

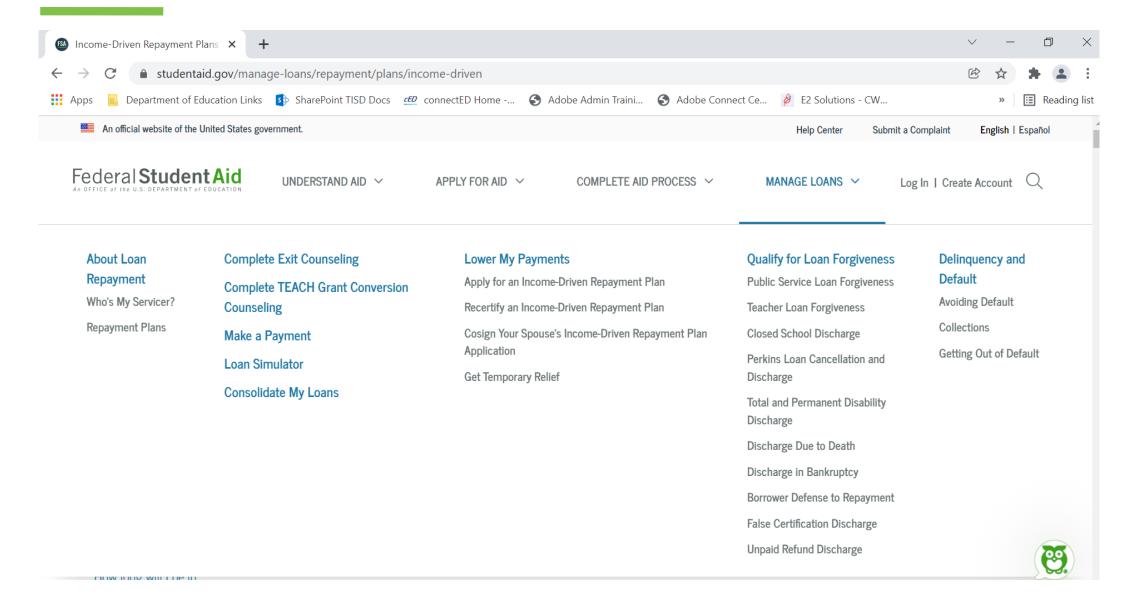


## LOAN FORGIVENESS

ICR 25 years **IBR REPAYE: Any grad loans PAYE** 20 years **REPAYE: All undergrad loans** 



#### IDR APPLICATION PROCESS



#### IDR CERTIFICATION OF INCOME

Due to the COVID-19 emergency, borrowers with only federally held student loans can self-report their income through July 31, 2022.

- Applies to first-time IDR applicants as well as annual recertification
- When completing Step 2 of the IDR application, select "I'll report my own application"

# LOAN SIMULATOR

Shaneek Celedon U.S. Department of Education





#### WHAT IS LOAN SIMULATOR?

- Launched on February 23, 2020, is a unique product in the market that offers users custom recommendations, based on their financial situation and financial goals.
- Recommended repayment strategy and the opportunity for users to compare other repayment goals if they interested.
- Loan Simulator is divided into 3 intents which are the repayment strategy, trouble making payments, and borrowing more. The intents provide user-friendly guides to the scenarios (like Turbo Tax)

#### See Your Federal Student Loan Repayment Options with Loan Simulator

Loan Simulator helps you calculate student loan payments and choose a loan repayment option that best meets your needs and goals. You can also use it to decide whether to consolidate your student

#### Let's get started.

We will guide you through a series of questions based on your selection below.



Log In and Start

Or Start From Scratch

- · See how you can lower your student loan payment
- · See how you can pay off your



#### I'm Struggling With My Student Loan Payments

Decide whether you want to temporarily stop payments or lower your monthly payment instead.

Log In and Start

Or Start From Scratch

· Consider a new repayment plan instead of suspending payments.



#### I Want to Simulate Borrowing More

Find out what happens when you borrow more money to pay for education expenses, returning to school, or finishing your studies later than expected.

Log In and Start

Or Start From Scratch

- · Explore impacts when you
- · Find out about federal



#### **HOW DOES IT WORK?**

- Log in as an authenticated user
- User can start Loan Simulator from scratch/guided questions/demo.
- User can skip the guided questions and complete the simulation, but the recommendations would not be personalized and tailored as if they went through the guided questions.
- https://sauat901.test.studentaid.gov/loansimulator/

Log In ⇔	
FSA ID Username, Ema	il, or Mobile Phone
	?
	Forgot My Username
Password	
	Show Password ?
	Forgot My Password
	Log In
	or —
	ate an Account

# PUBLIC SERVICE LOAN FORGIVENESS (PSLF) PROGRAM

Travis Sturlaugson U.S. Department of Education





### **PSLF BASICS**





#### **PSLF BASICS: ELIGIBLE LOAN TYPES**



- Direct Loans, including:
  - Consolidation Loans
  - Parent PLUS Loans (once consolidated)



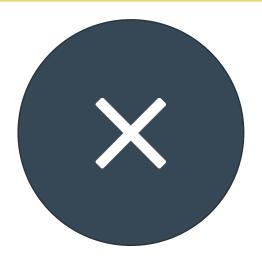
- FFEL Program Loans
- Perkins Loans
- Any other federal or private student loan



#### **PSLF BASICS: ELIGIBLE PAYMENTS**



- On-time
- In a Standard Plan or any IDR plan
- For at least the amount due
- Can be non-consecutive



- More than 15 days late
- In a Graduated, Extended, or Alternative plan
- For less than the amount due
- Made when not required (e.g. in-school deferment)



#### **CHANGES TO PAYMENT COUNTS**

- Multiple payments in less than the amount due may be counted *only if all smaller payments:* 
  - Add up to the amount due and
  - Are paid within 15 days of the due date
- Lump sum payments will be counted as eligible
  - Limited to 12 months or payments <u>or</u> until IDR plan recertification date, whichever comes first
  - Exceptions for Americorps, Peace Corps, and DoD still apply





#### **PSLF BASICS: ELIGIBLE EMPLOYMENT**



- Full-time (30 hours/week) or equivalent
- Government (including military)
- All 501(c)3 non-profits
- Some limited exceptions



- Part-time work that does not add up to full-time
- Volunteer work
- For-profit entities
- Including those that employ essential workers
- Labor unions



#### **PSLF BASICS: ELIGIBLE EMPLOYMENT**

- It's all about the employer...
  - All federal, state, and local governments, including public schools and military branches
  - All 501(c)3 non-profit organizations
  - Other non-profit organizations that provide a qualifying service (e.g. public safety)
- Multiple part-time jobs can add up to full-time employment
- 2020 regulatory change means time spent on religious activities (e.g. proselytizing) now count toward the full-time allocation
- Must be employed at an eligible employer when forgiveness is granted



#### TEMPORARY EXPANDED PSLF

Provides loan forgiveness to those who do not qualify for PSLF <u>only</u> because some or all their qualifying payments were made on non-qualifying plans



Extended and Graduated, if:
In the 12 months before
applying for TEPLSF, the
borrower paid at least the
amount they would have paid
under an IDR plan





#### COVID-19 EMERGENCY RELIEF

StudentAid.gov/Coronavirus

Loans in forbearance due to the payment pause are eligible for PSLF and TEPSLF

Loans in any other status (except for "In Repayment") continue to be ineligible for PSLF and TEPSLF

Borrowers do not have to be in an eligible repayment plan if they are in forbearance due to the payment pause



# LIMITED PSLF WAIVER: THROUGH OCT. 31, 2022





Payments made prior to consolidation are now eligible

- No matter the loan program (DL, FFEL, Perkins)
- No matter the repayment plan
- No matter the loan type (with the exception of Parent PLUS)



**Employment** requirements still apply

Must have been employed

- full-time and
- for a qualifying employer when prior payments were made



**Borrowers must act now** 

Borrowers who still have FFEL and Perkins Loans can only get credit for past payments if they consolidate into DL and file PSLF Forms for prior employment before Oct. 31, 2022



#### **PSLF LIMITED WAIVER: BORROWER GROUPS**

StudentAid.gov/PSLFWaiver



IF YOU ONLY BORROWED DIRECT LOANS...

File a PSLF Form for each eligible employer you had since you borrowed the loan (or since Oct. 1, 2007, whichever is later)



IF YOU PREVIOUSLY CONSOLIDATED INTO DIRECT LOAN(S)

File a PSLF Form for each eligible employer you had since you borrowed any loans <u>underlying</u> the Direct Consolidation Loan (or since Oct. 1, 2007, whichever is later)



IF YOU STILL HAVE FFEL OR PERKINS LOANS...

Consolidate your loans into the Direct Loan Program and file a PSLF Form for each eligible employer since you borrowed the loans you are consolidating (or since Oct. 1, 2007, whichever is later)



## **COUNTING ELIGIBLE PAYMENTS**

For a payment to count, a borrower must									
	Make 120 payments	Have qualifying employment	Consolidate into the Direct Loan Program	File a PSLF Form to update their payment count	Be in a qualifying repayment plan	Have been in an "In Repayment" status	Be currently employed at a qualifying employer in order to receive forgiveness		
PSLF	✓	✓	✓	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
TEPSLF	<b>√</b>	✓	✓	<b>√</b>	✓	✓	✓		
COVID-19 Forbearance	✓	<b>√</b>	<b>√</b>	<b>√</b>			<b>√</b>		
Limited PSLF Waiver	✓	✓	✓	<b>√</b>		<b>√</b>			



#### WHAT TO EXPECT WHEN YOU'RE EXPECTING

(a servicing transfer or loan forgiveness)

## FEDLOAN SERVICING TRANSITION

- FedLoan Servicing announced that they would be leaving the DL Program as a servicer in July 2021.
- Transfers will pause as we approach return to repayment, then will recommence
- We anticipate all accounts will be transferred by the end of 2022

## PSLF EMPLOYMENT CERTIFICATION AND FORGIVENESS

- We strongly encourage borrowers to complete a PSLF Form using the PSLF Help Tool
- If a borrower manually enters an employer using the PSLF Help Tool they will experience delays in receiving their form
- Borrowers will continue to receive targeted emails about the PSLF Limited Waiver
- Forgiveness will be automatically processed when possible
  - As of mid-November, 25K borrowers have received \$1.7B in forgiveness

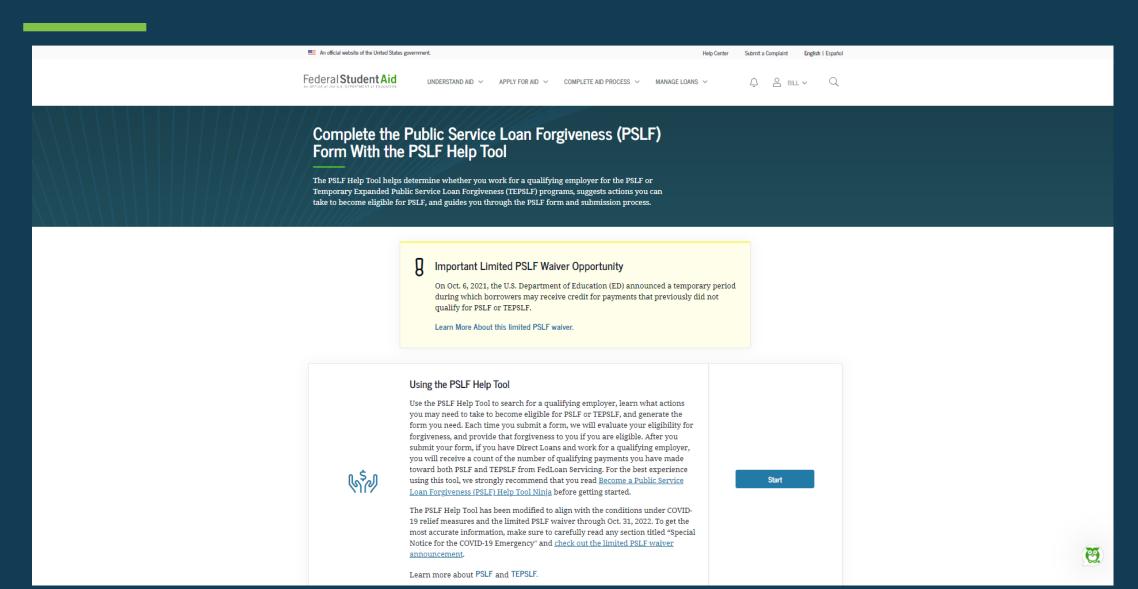
# **PSLF HELP TOOL OVERVIEW**

Austin Hall U.S. Department of Education





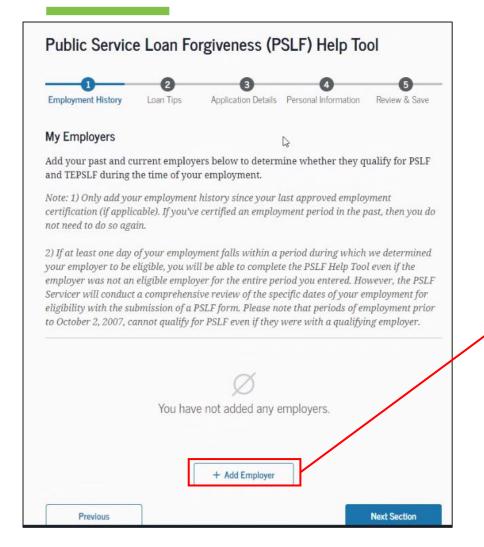
### PSLF HELP TOOL LANDING PAGE

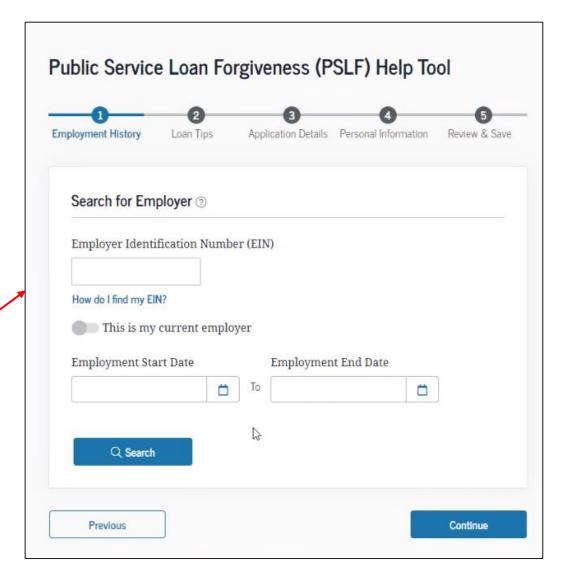




#### **SECTION 1: EMPLOYMENT HISTORY**

Using the Employer Search Feature





#### **SECTION 2: LOAN TIPS**

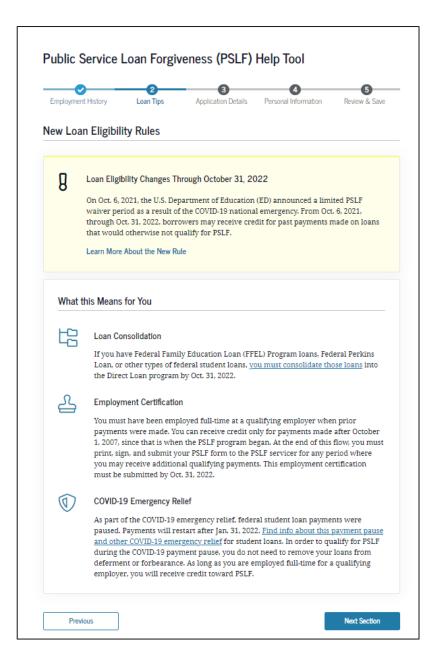
My Loan Actions

The Department of Education announced a limited-time change to PSLF program rules as a result of the COVID-19 national emergency.

#### **Loan Eligibility Changes:**

Now, for a limited period that goes through October 31, 2022, borrowers may receive credit for past payments made on loans that would otherwise not qualify for PSLF. As a result, we have modified the PSLF Help Tool experience for you to complete the form. Please continue to the next section, Application Details.



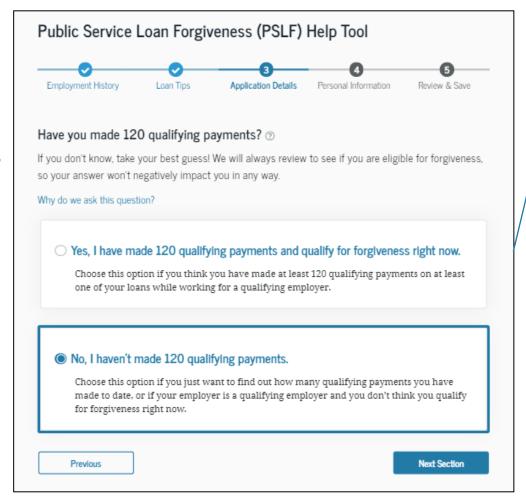


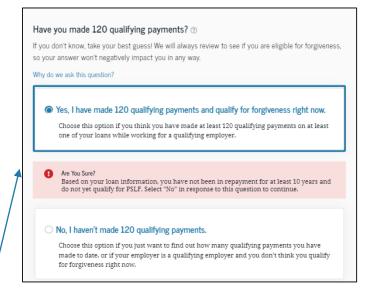


### **SECTION 3: APPLICATION DETAILS**

In Section 3, the borrower is asked to provide additional details about the number of qualifying payments that he or she believes have been made.

If the information on file indicates that the borrower has not made 120 payments, the radio button will default to **No**.





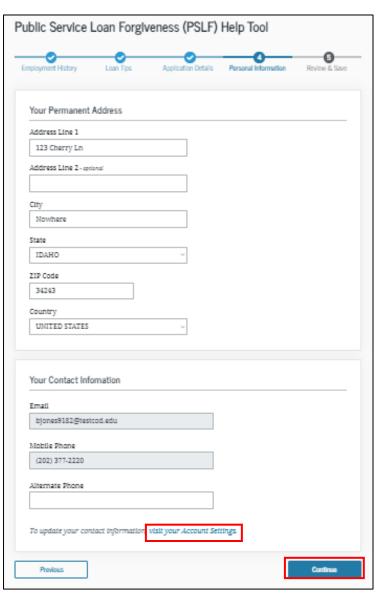
If a borrower indicates that he or she has made 120 payments, but the information on file contradicts this, the borrower will not be able to continue until he or she selects **No**.



## **SECTION 4: PERSONAL INFORMATION**

The borrower will be able to enter and edit mailing information and contact information.

**Note**: If a borrower wants to update his or her contact information, and selects the **visit your Account Settings** link, he or she will be taken to account settings to update the information.

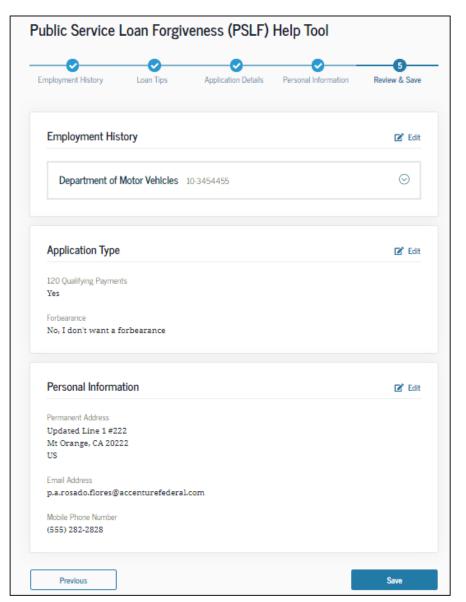




## **SECTION 5: REVIEW & SAVE**

In Section 5, the borrower will be able to review and make any final edits to his or her information.

Selecting **Save** will complete the Help Tool flow and save the borrower's information.

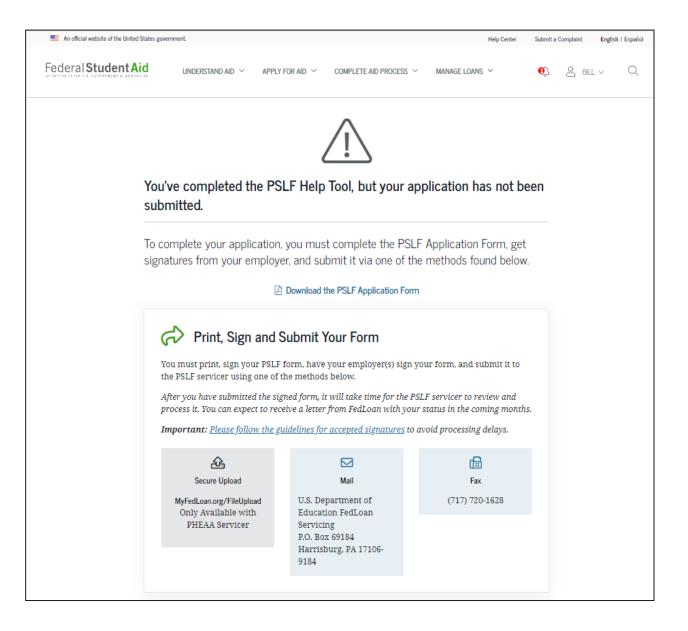




### **CONFIRMATION**

After selecting Save, the borrower will be taken to a Confirmation page with a warning banner that states "You've completed the PSLF Help Tool, but your application has not been submitted." For the application to be complete, the borrower must complete the application form and submit it using one of the methods provided:

- Secure upload to MyFedLoan.org
- By Postal Mail
- Or by Fax



# STUDENT LOAN SCAMS

Kalynn Wollard and Anmaar Habib FSA Ombudsman Group





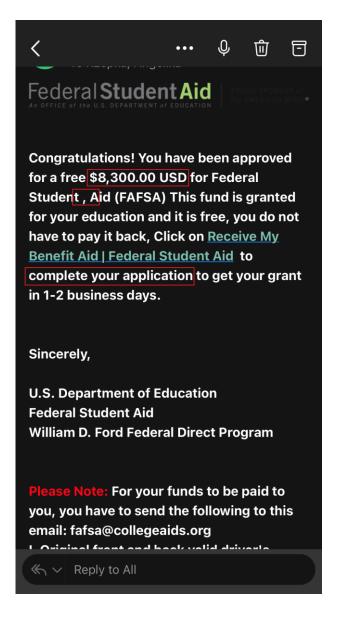
### TYPES OF STUDENT LOAN SCAMS

- Grant Scams: promises a grant or scholarship
- Credit Reporting Scams: promises credit repair services for borrowers
- **Student Loan Relief Scams:** promises student loan relief through consolidation, forgiveness, deferment, or a reduction in loans
  - Typically, these are scams conducted by Third Party Debt Relief Companies (TPDR's)



### **IDENTIFYING GRANT SCAMS**

The customer called about what appeared to be a FAFSA email sent to her student account. The email stated that she was approved for a grant. The email requested her information so that they could send her a grant and followed up with a text message asking for her to verify her personal information.





### IDENTIFYING CREDIT REPORTING SCAMS

FTC Returns More than \$3.1 Million to Victims of Student Loan Debt Relief and Credit Repair Scheme

March 26, 2020

The customer received multiple phone calls from a phone number and was instructed to call a different phone number via voicemail. When he called back, he was directed to a credit repair company. The credit repair company claimed to be affiliated with FSA and Facebook Ads. The customer neither has student loans nor bad credit.

Advertising and Marketing | Online Advertising and Marketing | Credit and Finance | Credit and Loans | Debt |

Debt Relief | Education

The Federal Trade Commission is mailing checks totaling more than \$3.1 million to consumers who were victims of a student loan debt relief and credit repair scheme.

Strategic Student Solutions (also doing business under other names) and its owner, Dave Green, <u>settled FTC allegations</u> that they charged consumers illegal upfront fees and falsely promised to reduce their student loan debt or monthly payments by enrolling them in student loan forgiveness or other programs. The FTC also alleged that the defendants falsely promised to apply monthly payments to consumers' student loans and to improve their credit scores and histories.



## STUDENT LOAN RELIEF SCAMS

- There are many scams where a company will present themselves as the Department of Education (ED), Federal Student Aid (FSA), or as an external company affiliated with ED providing assistance with student loan repayment
  - Companies often present themselves as document preparation service companies, which allows them to operate legally
  - Companies claim to help enlist with enrollment in ED's repayment programs (examples: PSLF, IDR, Consolidations, Borrower Defense applications)
  - Companies may initiate loan consolidation on behalf of a borrower without the borrower's knowledge. This may create barriers for borrowers interested in using ED's repayment programs such as PSLF
  - Please Note: Any legitimate document preparation services the companies may offer can be done for free with assistance from <u>your federal loan servicer</u>



### IDENTIFYING STUDENT LOAN RELIEF SCAMS

#### • Upfront Fees:

- Many scam companies require upfront fees for their services. These fees typically do not go towards repayment of any federal student aid
- ED and Federal Student Loan Servicers do not require any kind of upfront payment for help with loan repayment. Contacting and obtaining help from ED/a servicer is free

Customer called to say that had \$600 taken and that she was scammed by a TPDR. The company's stated purpose was that was to give student loan forgiveness at \$175/month for 6 months and then \$11/month for 240 months. She was then told to spend \$600 upfront for \$0/month for 240 months. The money was taken through direct withdrawal.

She signed forms but had no clue what forms she signed. The company had called her, The customer's motivation was to get her loans finally taken care of. She thought it was a Federal loan servicer, but she knew the services were free.



### IDENTIFYING STUDENT LOAN RELIEF SCAMS

### **Promise of Loan Forgiveness:**

- Many scam companies claim to provide immediate loan forgiveness or lower monthly payments
- Companies may request a borrower's PII or FSA ID

FTC, State Law Enforcement Partners Announce Nationwide Crackdown on Student Loan Debt Relief Scams

October 13, 2017

Scammers made false promises and charged illegal upfront fees of more than \$95 million

#### **Share This Page**

FOR RELEASE

TAGS: deceptive/misleading conduct | Bureau of Consumer Protection | Midwest Region | Northwest Region |
Southeast Region | Southwest Region | Consumer Protection | Advertising and Marketing |
Online Advertising and Marketing | Credit and Finance | Debt | Debt Relief | Education

The Federal Trade Commission, along with 11 states and the District of Columbia, today announced "Operation Game of Loans," the first coordinated federal-state law enforcement initiative targeting deceptive student loan debt relief scams. This nationwide crackdown encompasses 36 actions by the FTC and state attorneys general against scammers alleged to have used deception and false promises of relief to take more than \$95 million in illegal upfront fees from American consumers over a number of years.

Student loan debt affects more than 42 million Americans and, with outstanding balances of more than \$1.4 trillion, student loans are the second largest segment of U.S. debt, after mortgages.





### IDENTIFYING STUDENT LOAN RELIEF SCAMS

### **Cold Calls:**

- Companies who use phrases such as "act now" request action now or limited time offers are most likely scam companies
- These communications do not come from the Department of Education or any of our partners





### REPORTING STUDENT LOAN SCAMS

The most important steps to take when you encounter any kind of student loan scams are:

1. Reverse any actions taken against your FSA Account.

This involves contacting FSA, submitting a case to the <u>FSA Feedback Center</u>, and changing your FSA ID password.

2. Contact your <u>Federal Student Loan Servicer</u>.

Confirm your account, contact information and discuss the recent encounter with the scam company.

3. Report the egregious actors to partner enforcement agencies:

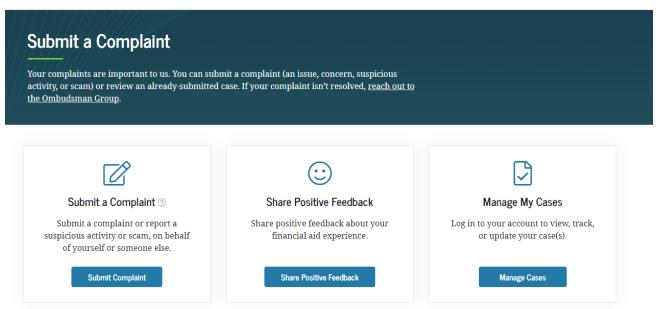
Consumer Financial Protection Bureau and Federal Trade Center.



### REPORTING SCAMS

If you suspect you have been contacted by a student loan scam company, please share those details with us by **submitting a Complaint to our Feedback Center.** 

- Online: <u>StudentAid.gov/feedback-center</u>
- By Phone: 1-844-651-0077



# RESOURCES AND TOOLS

Assita Briscoe U.S. Department of Education

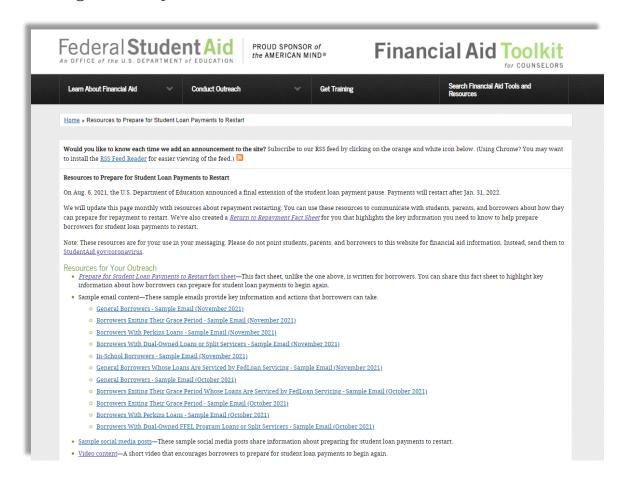


### RETURN TO REPAYMENT OUTREACH TOOLKIT

The toolkit is a series of resources for stakeholders to leverage to help us communicate with borrowers.

#### Toolkit content is on financialaidtoolkit.ed.gov:

- Returning to Repayment Fact Sheets: Fact sheets for stakeholders and borrowers will include key information about returning to repayment and steps stakeholders or borrowers can take to prepare
- Approved Email Content: Approved email content for general borrowers and later, specific borrower segments (including in school, borrowers working toward loan forgiveness, and borrowers with loans in default)
- Social Posts: Posts to share on social media to help borrowers understand steps they need to take to prepare for payments to restart
- **Video:** 30-second video is a roadmap that helps borrowers prepare to return to repayment





### WE WELCOME YOUR FEEDBACK!

Thank you for attending this Federal Student Aid (FSA) presentation. Please take our survey so that we can receive feedback on how FSA can better serve you!



www.surveymonkey.com/r/RTR21